



**SKOLKOVO**  
Moscow School of Management

*International education  
for the meteoric take-off of your career!*

# MBA

**Moscow School of Management SKOLKOVO**

# MBA at the SKOLKOVO Business School

The SKOLKOVO MBA is an international educational programme for anyone planning to develop a business and build his or her career in Russia or emerging markets.



## Target audience of the programme

Middle-level and senior management, and also budding entrepreneurs who are fluent in English and have already achieved a great deal in their careers – they are representatives of the country's business elite of the future.



## Modular format of study: 18 months – 17 modules

Each module lasts four days a month (from Thursday to Sunday, including accommodation at the Campus of the SKOLKOVO Business School). The education includes international modules in the USA and China, and also on-line courses and personal growth master classes.



## Language of tuition:

English



## Cost of the programme:

EUR 60,000

Learn about special offers and credit options from the programme consultant



### The best MBA programme in Russia!

The MBA Programme at SKOLKOVO Business School was recognised to the best on offer in Russia according to a survey of business education conducted by the magazine Secret Firmly in 2014.

# Faculty

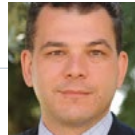
On the SKOLKOVO MBA Programme, you will be taught by the best professors from the world's leading business schools: IMD, INSEAD, IESE, Cambridge, Stanford, Duke, MIT, HKUST, CEIBS, etc.



**Pierre CASSE,**  
Course – Leadership



**Moty CRISTAL,**  
Course – Negotiations



**Evgeny KAGANER,**  
Course – Digital Topics



**Thomas CASAS i KLETT,**  
Course – Macroeconomics



**Kalun TSE,**  
Course – Corporate Finance



**Earl Kay STICE,**  
Course – Financial and Managerial Analysis

and many more

## MBA Programme Mentors

(as part of the cross-modular Personal Growth master class)



**Ruben Vardanian,**  
Advisor to the Chairman of the Board and CEO, Sberbank of Russia.  
Partner-Founder of the Moscow School of Management SKOLKOVO



**Andrey Rappoport,**  
President of the Moscow School of Management SKOLKOVO.  
Partner-Founder of the Moscow School of Management SKOLKOVO



**Pekka Viljakainen,**  
Founder of the Finnish company Oy Visual Systems Ltd.  
Partner of the Moscow School of Management SKOLKOVO



You can find out more about the SKOLKOVO business community by going to our web site [mba.skolkovo.ru](http://mba.skolkovo.ru)

# Programme structure

You can find a detailed description of the structure of the educational programme on the web site [mba.skolkovo.ru](http://mba.skolkovo.ru)

<p>●○○○</p> <p><b>Orientation stage</b></p>	<p>●●○○</p> <p><b>Foundation stage</b></p>	<p>●●●○</p> <p><b>Mastery stage</b></p>	<p>●●●●</p> <p><b>Mastering the Future</b></p>
	<p><b>9 modules</b></p>	<p><b>5 modules, 3 projects (including 2 international)</b></p>	
<p>Orientation — 28 hours real time</p> <ul style="list-style-type: none"> <li>→ Fundamentals of statistics</li> <li>→ Financial modelling in Excel</li> <li>→ Basic knowledge of accounting</li> </ul>	<ul style="list-style-type: none"> <li>→ Entrepreneurship</li> <li>→ Marketing</li> <li>→ Leadership</li> <li>→ Accounting and financial analysis</li> <li>→ Management analysis</li> <li>→ Corporate finance</li> <li>→ Operational management</li> <li>→ Strategic and managerial mindset</li> <li>→ Exam module</li> </ul>	<ul style="list-style-type: none"> <li>→ Macroeconomics</li> <li>→ Digital topics</li> <li>→ Strategy and change management</li> <li>→ Consulting project management</li> <li>→ Negotiations</li> </ul> <p><b>Projects:</b></p> <ul style="list-style-type: none"> <li>→ Strategy of changes (Russia)</li> <li>→ Market entry (China)</li> <li>→ Creation of an innovative product (USA)</li> </ul>	<p>Kamchatka Leadership adventure – final module</p>
<p><b>Distance learning</b> — During distance learning students prepare on-line for class modules, process the material obtained during lessons, and also acquire a significant amount of additional knowledge and applied skills.</p>			
<p><b>Cross-modular personal development course</b> — →</p>			
<p><b>Cross-modular career development course</b> — →</p>			
<p><b>Personal development master classes (mentor programme)</b> — →</p>			

# Five reasons, making the MBA Programme at SKOLKOVO unique

## ① The study does not interfere with your work.

The module-based format of the programme (only four days a month from Thursday to Sunday) provides a unique opportunity to effectively combine study and work.

## ② The best professors from the world's top 25 business schools.

Every professor on the programme is not simply a world famous theoretician, but also an internationally acclaimed business practitioner, who delivers state-of-the-art academic and practical business expertise.

## ③ Focus on practical skills.

The study includes analysis not only of classical business cases, but also the resolution of the actual challenges facing leading Russian and international companies, and also a search for the optimal solution to your current business challenges directly during lessons. In each discipline you learn not only what you need to do, but also how to apply this knowledge in practice.

## ④ Innovative content of the programme.

In addition to classical management methods, each component of the programme proposes best practice approaches to resolving business challenges. The international modules and communications with businessmen-practitioners will provide you with both an understanding of topical concerns today and also future trends for the next five-ten years.

## ⑤ Unique business community.

Professors, mentors – founders, fellow students, Executive MBA students and invited expert speakers form a unique business community in Russia, which will enable you to build a network of useful contacts for the development of partner relations.



If you have any questions  
please contact the  
programme consultant:



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